

# Shadow Banking

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# Shadow banking and liquidity transformation

1. Three perspectives on shadow banking
  - i. Regulatory arbitrage
  - ii. Neglected risks
  - iii. Liquidity transformation

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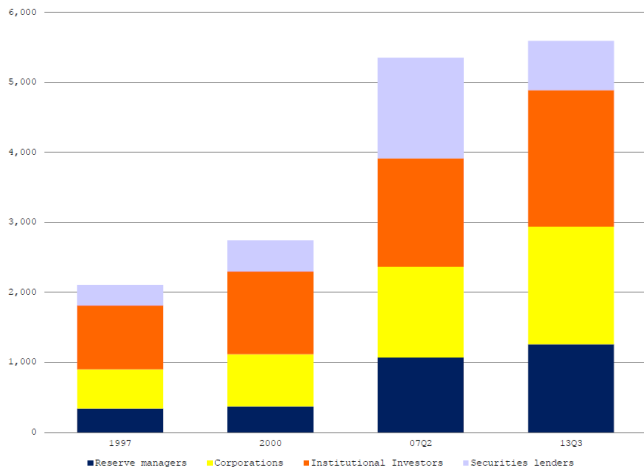
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  - Creating money-like securities from risky illiquid assets (ABCP, Repo)
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  - Creating money-like securities from risky illiquid assets (ABCP, Repo)
  - Fragile liquidity, evaporates quickly
3. Welfare tradeoff (pecuniary externalities)
  - Good times better, bad times worse
  - Rationale for regulation

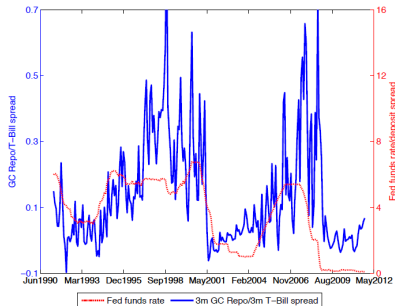
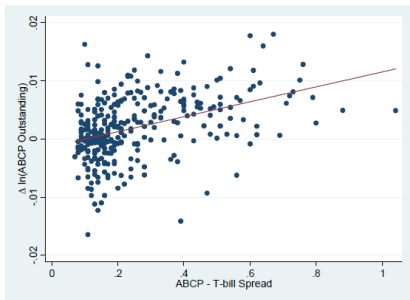
# Demand for money-like claims has grown

Chart 3: Institutional Cash Pools by Type, \$ billion



1. Cash pools have limited access to M2  $\Rightarrow$  invest in “shadow money” (Pozsar 2014)

# Shadow banking responds to demand for money-like claims



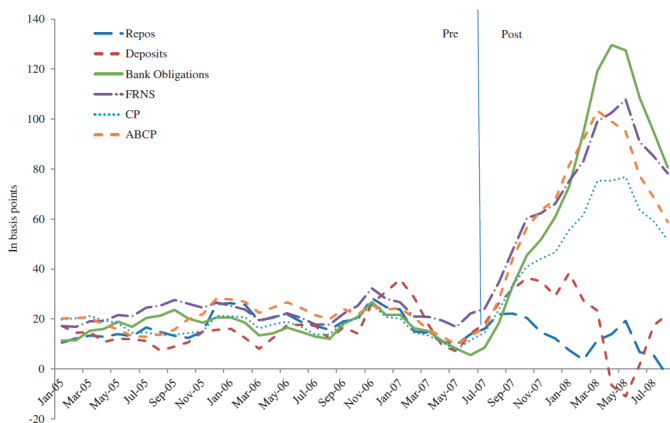
## 1. Sunderam (2013)

- ABCP issuance correlated with premium for money-like TBills
- Can explain half of pre-crisis ABCP issuance

## 2. Nagel (2014)

- GC Repo-TBill spread correlated with opportunity cost of money

# Shadow money is uncertainty-sensitive



1. Normal-times liquidity that evaporates when uncertainty rises (Kacperczyk and Schnabl 2013)
  - Economizes on collateral when it is more scarce
  - Tradeoff: fragility versus quantity of liquidity

# How to regulate the shadows?

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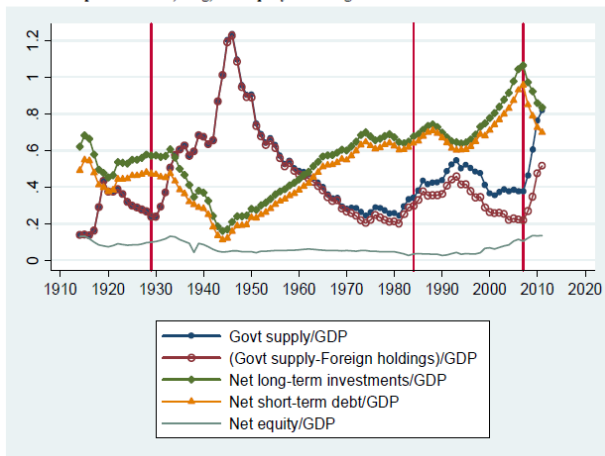
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3. Price-based approach: Pigouvian taxation, mandatory insurance
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4. Public liquidity provision: Fed's reverse repo, floating-rate Treasuries
  - Preserves liquidity supply
  - Emerging consensus: Greenwood, Hanson and Stein (2014); Gorton and Ordóñez (2013); Cochrane (2014)
  - Apply Moreira and Savov (2014) to explore how this could work

# Crowding out private liquidity transformation

Figure 3. Impact of government supply on financial sector balance sheet, 1914-2011  
Panel A. Impact on short, long, and equity net categories



1. Krishnamurthy and Vissing-Jorgensen (2013)
  - Government debt negatively related to ST debt in financial sector

# Moreira and Savov (2014) in a nutshell

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3. Collateral constrains liquidity provision, quantity vs. fragility tradeoff

$$\text{Money} \times 1 + \text{Shadow money} \times \left(1 - \frac{\text{Crash loss}}{\text{value}}\right) \leq \text{Bank assets crash value}$$

$$m_t + s_t(1 - \bar{\kappa}) \leq 1 - \kappa_{A,t}$$

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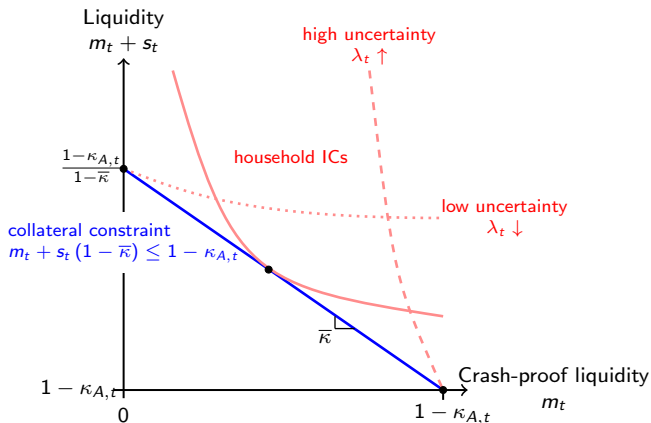
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4. Uncertainty drives demand for crash-proof vs. crash-fragile liquidity

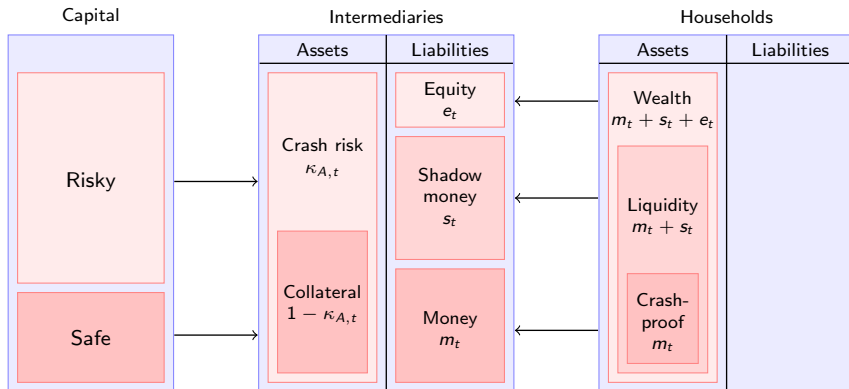


# Moreira and Savov (2014) equilibrium

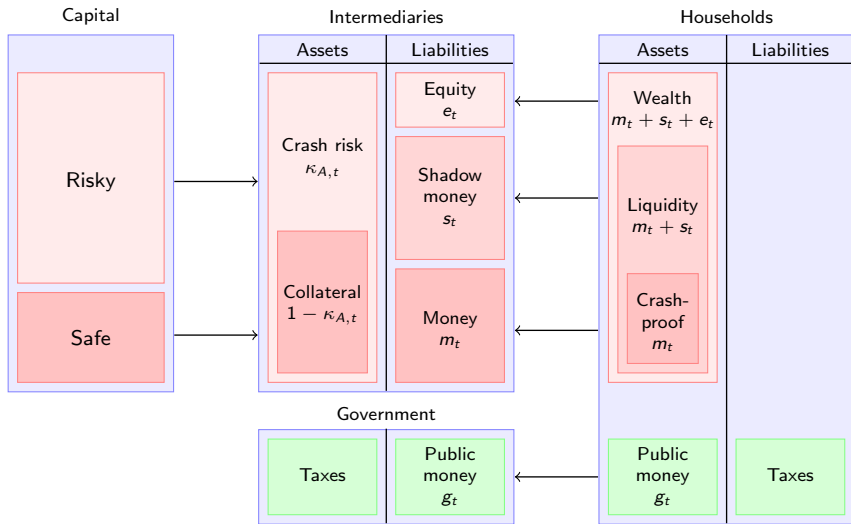


- Collateral supply  $1 - \kappa_{A,t}$  limits overall liquidity provision
- Optimal mix pinned down by uncertainty  $\lambda_t$

# Balance sheets



# Balance sheets with “tax-backed” public money



# Equilibrium with “tax-backed” public money

- Spreads

$$\mu_{e,t} - \mu_{m,t} \propto e^{-\tau\lambda_t} e^{-\eta(g_t+m_t+s_t)} + (1 - e^{-\tau\lambda_t}) e^{-\eta(g_t+m_t)}$$

$$\mu_{s,t} - \mu_{m,t} \propto (1 - e^{-\tau\lambda_t}) e^{-\eta(g_t+m_t)}$$

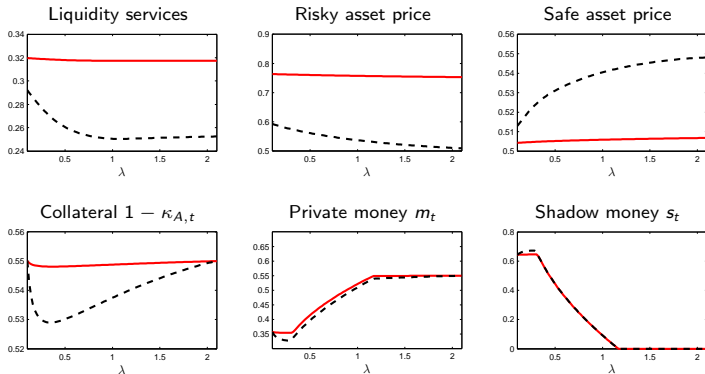
- Collateral constraint

$$m_t + s_t (1 - \bar{\kappa}) \leq 1 - \kappa_{A,t}$$

- Public money lowers discount rates
  - Does NOT directly affect incentive to produce shadow money
- Indirect effect through collateral values
  - Raises collateral values if expected to remain in place in bad times, e.g. deposit insurance, TBills, floating-rate Treasuries
  - Lowers them if it disappears, e.g. stigma, fiscal/political constraints

# “Tax-backed” public money

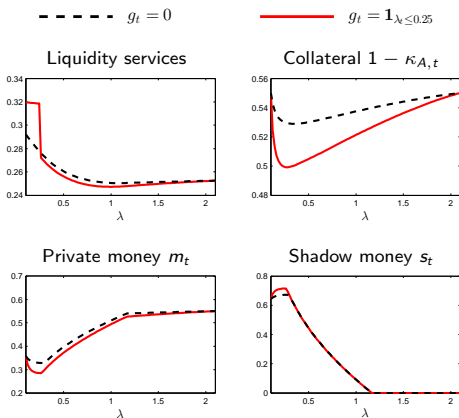
---  $g_t = 0$       —  $g_t = 0.5$



Value-weighted capital mix 75% risky.

- Permanent fiscal expansion  $\Rightarrow$  stable liquidity supply  $\Rightarrow$  greater collateral values  $\Rightarrow$  crowds private money in, shadow money out

# “Tax-backed” public money in good times only



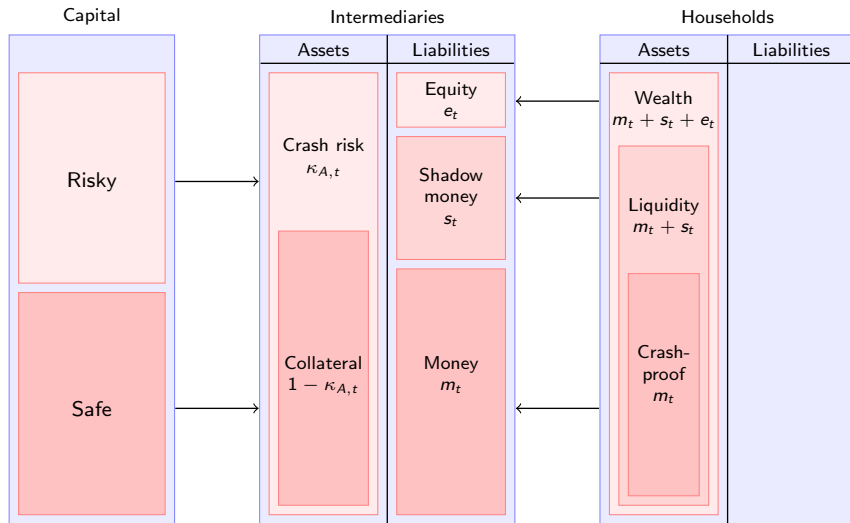
Value-weighted capital mix 75% risky.

- Liquidity crunch in crisis  $\Rightarrow$  collateral values lower ex ante
  - Collateral runs (margin spirals) depress liquidity below level with no public money
- Crowds private money out, shadow money in

# “Asset-backed” public money

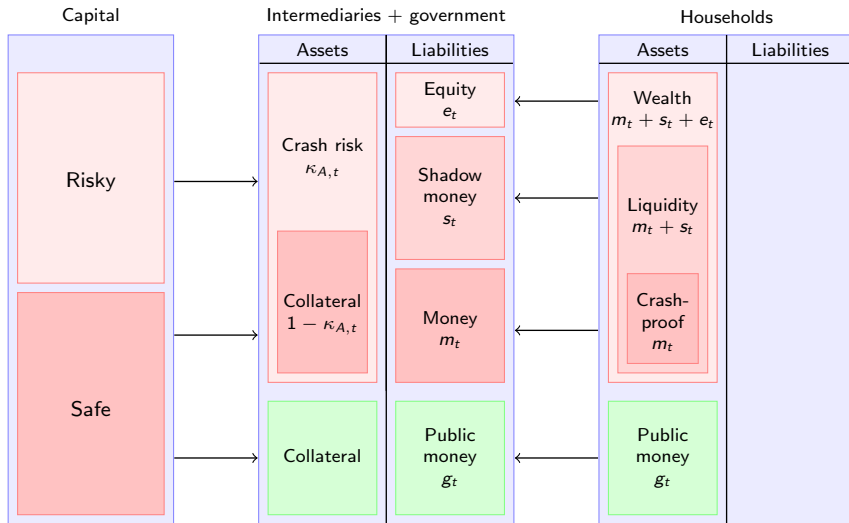
- Taxation power + commitment
  - Government not subject to collateral constraint unlike private sector
  - Allows for greater liquidity provision
  - Distortions due to taxes, redistribution
  - E.g. deposit insurance
- Fed lacks taxation power
  - Monetary policy via open market operations
  - Uses assets to back liabilities
  - E.g. Fed's reverse repo
- Two types of liquidity policy
  - Fiscal = tax-backed
  - Monetary = asset-backed
  - Trade off: cost of taxation versus effectiveness

# Balance sheets, “asset-backed” public money





# Balance sheets, “asset-backed” public money



# Equilibrium with “asset-backed” public money

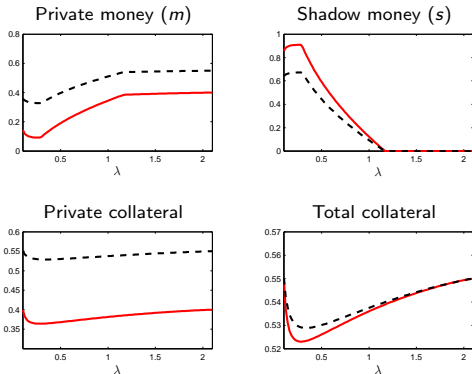
- Collateral constraint

$$m_t + s_t(1 - \bar{\kappa}) \leq 1 - \kappa_{A,t}$$

- If Fed buys safe asset, private sector collateral  $1 - \kappa_{A,t}$  falls
  - The financial sector shifts to shadow money
  - Intuition: public money crowds out closest substitute, private money
  - Even total collateral (Fed + banks) can fall if safe asset has flight to quality (negative beta, e.g. Treasuries).
- If Fed buys risky asset, private sector collateral  $1 - \kappa_{A,t}$  rises
  - Requires taxes to back potential losses
  - The financial sector shifts to money
  - Taxes as additional “collateral”, (Fed ultimate “shadow bank”)

# “Asset-backed” public money

--- No public money      — Public money



Value-weighted capital mix 75% risky. Public money backed by stock of safe asset.

- Public money backed by safe asset  $\Rightarrow$  Less collateral in private hands  $\Rightarrow$  Shift to shadow money
- Excess collateral at Fed wasted  $\Rightarrow$  Less overall collateral, liquidity

# Takeaways

1. Emerging consensus for public money to crowd out shadow banking.  
But...
  - Public money substitute for fully safe securities, e.g. bank deposits
  - Can lead financial sector to substitute toward shadow banking
  - Especially true if public money backed with safe assets
2. Tax-backed public money, e.g. floating-rate debt expands liquidity supply
  - Directly by increasing collateral supply
  - Multiplier effect by increasing collateral values
  - Requires counter-cyclical taxation or deficits
3. A possible combination: risky-asset backed reverse repo
  - Trades off cost of taxation and effectiveness